

# WHOLESALE DISTRIBUTOR PRICE BOOK

(Revised 06/01/2012)

## C O N F I D E N T I A L

### HOW TO ORDER MERCHANDISE

**Customer Orders:** To place an order for wholesale merchandise to be drop shipped directly to your customer, please provide a detailed list of merchandise to be shipped along with the customer's name, address, zip or postal code and phone number.

**Distributor Orders:** To place an order for wholesale merchandise to be shipped to you please provide a detailed list of merchandise to be shipped along with your name, address, zip or postal code and phone number.

#### Email, Call or Mail your order to:

Preferred method: [sales@belkraft.com](mailto:sales@belkraft.com)

USA & Canada phone: 1-877-523-7800

International phone: 01-613-523-7800

Mail: BelKraft 634 Chenier Way, Ottawa, Ontario, Canada, K4A-1R4

#### Office Hours:

Monday – Friday 11am – 11pm EST

### HOW ORDERS ARE PROCESSED

Individual orders are processed immediately upon receipt and shipped factory direct within 1 to 3 business days. Orders are shipped factory direct Mon through Friday except for holidays. Most orders will be shipped the next business day. All orders are shipped UPS, FedEx or Canada Post.

Bulk orders will be processed and shipped within 7 to 14 days unless otherwise notified. Larger bulk orders shipped to ports outside the USA or Canada may require more time.

Backorders seldom occur. When they do you will be notified immediately.

### METHODS OF PAYMENT

All order must be paid in advance of shipping by credit card, PayPal or wire transfer. If paying by check it must be certified funds made payable to BelKraft.

There may be two charges 1) for the actual merchandise ordered, 2) for the shipping and handling charges once calculated and ready for shipment.

## MONTHLY VOLUME BONUS

(Only available with water products)

<b>MONTHLY VOLUME BONUSES</b>
SALES FROM \$1000 TO \$5000 IS 5%
SALES FROM \$5000 TO \$10,000 IS 10%
SALES FROM \$10,000 AND MORE IS 15%
(VOLUME IS CALCULATED ON THE WHOLESALE COST BEFORE TAX AND SHIPPING)

Monthly Volume Discounts are earned on all water products including faucets and parts. Merchandise sold with special promo prices or samples does not count towards the Volume Discount Bonus.

The rebate volume bonus is paid in the form of product or rebate toward your next purchase. For example, if your purchases totaled 12.000 for the month you would have a volume credit the following month for 1.800 worth of product at wholesale cost. So if the following month you only ordered 2.000 worth of products your cost would only be 200.

Credit bonuses must be redeemed within 90 days.